

Dr. Vahit ÇALIŞIR

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Bachelor's Degree	Master Degree	Doctorate Degree
ISTANBUL UNIVERSITY Marine Transportation and Management Engineering	ÇUKUROVA UNIVERSITY Business Administration	SELÇUK UNIVERSITY Social Science Data Analysis
1994-1998	2001-2003	2007-2016
Main focus of this department is to educate marine operations staff by giving courses such as ship navigation, port management, and logistics.	This master programme especially focuses on decision giving models using linear programming and main management operations like finance, supply chain management, HR and Marketing with PCM applications	Social Sciences Institute of Selçuk University focuses on educating social science researchers who are professionals on quantitative and qualitative research methodologies with advanced statistics. (using SPSS and R Programming)

- Ex-Deck Officer in Oil and Chemical Motor Tankers for 18 months
- Operations Manager in Antalya Port for (including oil products with bulk and container cargo...etc) discharging/loading operations for 1 year
- Senior Project Manager in Governmental Institutions including local authorities, NGOs and national governmental institutions for 7 years
- Energy Policy Advisor to the Deputy Minister of Energy in Turkey as responsible from oil transportation contracts including pipeline transportation for 7 years

Skills

- Energy Market Analysis
 - Energy Diplomacy in Middle East and Caucasus (Caspian Region)
 - Data Analysis with SPSS and R Programming
 - Research Methodology Development
 - Field Survey Design and Implementation
 - Project Manager
 - Ship Navigation
 - Marine Operations
 - Port Operations
 - Transportation Contracts
 - Governmental Relations
 - Public Diplomacy
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Recent Awards

Award of Public Diplomacy, (*Turkish Middle East Public Management Institute*) 2012

Award of Professional Project Management, (*World Energy Council Turkish National Committee*) 2016

Professional Experience

Iskenderun Technical University, HATAY – National State University, Assistant Professor, Deputy Manager at Energy Institute. 8/2017- to present

- Lecturing on statistics, operations research and Statistical Programming with R and MATLAB

TR Ministry of Energy and Natural Resources, Ankara – National Ministry responsible from Energy Supply Security of the Country

Advisor to the Deputy Minister, 5/2014 to 8/2017

- Responsible from international diplomacy of the Deputy Minister.
- Responsible from preparing and reporting energy statistics to the Deputy Minister
- Responsible from representation of Deputy Minister in mid-level managerial studies

Selected Accomplishments:

- Led diplomacy launch of African Countries that guided Turkish investors to Africa energy sector
- Participated Gulf Cooperation Countries (GCC) relations with Deputy Minister in terms of improving Turkey Middle East Energy Relations
- Wrote political advisory reports to Deputy Minister related with Caucasus and Middle East Countries.
- Oil Market Analysis

FREELANCER POLITICAL CAMPAIGN ADVISOR– *Full-service advertising, marketing and PR studies for Adana Deputy Prof. Dr. Necdet UNUVAR*

Political Advisor, 2/2012 to 5/2014

Managed political campaign of Prof Dr Necdet UNUVAR including PR, Media and Political Field Survey Studies

Selected Accomplishments:

- Managed 6 months PR program of Justice and Development Party Candidate in Adana City
 - Implemented 3 political field surveys which were about to measure political participation and social capital of the voters in voting region
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TR MINISTRY OF ENERGY AND NATURAL RESOURCES, ANKARA – National Ministry responsible from Energy Supply Security of the Country

Pipeline Diplomacy Expert, 1/2009 – 1/2012

Managed Intergovernmental Agreement Negotiations for BTC and TANAP Pipeline Projects. Represented Ministry in EU Energy Charter Treaty Negotiations and GCC Countries.

Selected Accomplishments:

- Participated diplomatic studies of Ministry for International Pipeline Projects
 - Oil and Gas Market Analysis in Middle East and Caucasus
 - Participated IPA Projects of the Ministry as Manager.
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ADANA GOVERNORATE, ADANA – Local Authority in Adana City (2.5 Million Population)

Project Manager, 1/2001 – 1/2009

Developed and implemented 8 international projects for local sustainable development policies with over 30 million Euros

Selected Accomplishments:

- Served as primary advisor on policy development to Adana Politicians.
 - Assumed a lead role in survey team coordination. Successful field surveys with 9000 participants to measure the social capital, political participation, and political culture and media relations of the local inhabitants.
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MIDDLE EAST PORT ENTERPRISES, ANTALYA – Private port Management Company

Pipeline Diplomacy Expert, 1/2000 – 1/2001

Operated fluid cargo discharging and loading operations to oil tankers and bulk cargo operations to bulk carriers in Antalya Port

Selected Accomplishments:

- Cargo operations with over 320.000 tons of goods to 250 ships
 - Led to Container Port Technical Studies
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GANTANKER SHIPPING – Private Shipping Company
3rd Deck Officer in M/T GOLE, 7/1998 – 1/1999

3rd Deck Officer in M/T GUMBET, 3/1999 – 1/2000

Deck officer in oil and chemical tankers. Served as 3rd officer and responsible from ship stability and navigation

Selected Accomplishments:

- Transported oil from Egypt to Turkey for six months, sulfuric acid from Turkey to Romania for 1 year
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Technology

Software: MS Office (Word, Access, Excel, PowerPoint), SPSS and R Programming

Web/Multimedia: Visual Basic Programming

Education

SELCUK UNIVERSITY, Konya, Turkey

PhD, 5/2016

- Communications Sciences Faculty
- Research Methodologies in Social Sciences
- Statistical Analysis in social sciences
- SPSS and R Programs for statistical analysis
- Qualitative and Quantitative Research Methodologies
- Sociology and Media

CUKUROVA UNIVERSITY, Adana, Turkey

MBA, 7/2004

- Production Management and Supply Chain Management
- Marketing Management
- Finance Management
- Human Resources Management
- Decision making with Linear Programming Methods

ISTANBUL UNIVERSITY, Istanbul, Turkey

BA, 7/1998

- Logistics
 - Ship Navigations
 - Port Operations
 - Mechanical Engineering for Shipyards
 - Cargo Handling
 - Transportation Contracts (INCOTERMS Contracts)
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NOTE: I had also post-master degree in EU Studies in CIFE Berlin Academy